



**PRES WHITE AGENCY, INC**  
**A Maxon Company**

# Pres White Journal

Pres White Agency, Inc.  
1-800-826-2966

76 North Broadway Irvington, NY 10533  
[www.preswhite.com](http://www.preswhite.com)

From  
**GEORGE J. COHEN**



### Points of Interest

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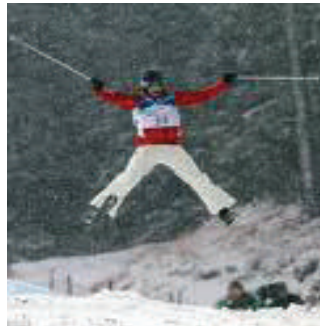
## HEALTH INSURANCE — THE NEXT OLYMPIC EVENT

As the 2010 Vancouver Olympic games get underway, we find ourselves glued to downhill racing, bumpy obstacle courses, long and treacherous turns, bumps bruises, spectacular falls, and glorious triumphs. For some reason it occurs to me that this sounds like the Health Insurance field, less the medals. The difference being that we experience this every day rather than every 4 years. Of course as usual, we agents lack all the fame and glory.

With the collapse of the 2009 healthcare reform initiative, it remains to be seen which pieces turn to dust and which pieces are kept for future consideration. It should be of no surprise that recent polls show that Americans want some healthcare reform but it is

not their top priority.

The most recent Harris Interactive/HealthDay poll shows that:



- Nearly half of Americans favor some kind of healthcare reform in the next two years.
- While healthcare reform is important, a strong majority (80%) cite job creation and reducing unemployment as the top priority.

Further polls go on to show the dissatisfaction in the partisan divisions surrounding the whole debate.

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In the New York small group market please note that as of 4/1/2010 Health Net which was recently purchased by United Healthcare will no longer be issuing policies. All those renewing up until that date will eventually be transferred to an Oxford plan on their renewals.

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Do you know of any of your clients that might be traveling overseas? If so, many medical plans do not cover you abroad. We have international medical plans available that are inexpensive and easy to write. Contact us for more information!

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