

Pres *White* Partnership Programs

U Sell Yourself

In the Partnership Model we are a traditional General Agency. We prepare quotes, provide supplies & submit cases. In this model, you are the primary contact for your client. Pres White is your back office staff.

The process begins with a one-on-one consultation with you to discuss your client's request for insurance. We will select the carriers that best meet your client's needs unless you have a specific request. We will obtain quotes, and forward them to you along with applications and enrollment materials. Once completed, forms are returned to us for our review and submission to the insurance carrier. We notify you of acceptance by the carrier and supply the group ID number. We will also be able to assist you in post sale servicing of the account.

Best of all, you will be licensed directly with the insurance carrier and receive 100% of payable producer commissions.